



At a glance

Protective® Classic Choice term (NY)

Consider this solution if you have clients who want streamlined, inexpensive protection for a specific period of time with an easy-to-understand policy. Coverage is available for 10, 15, 20, 25, 30, 35 and 40-year periods.

The death benefit is guaranteed for the term period clients select and the premium will remain the same throughout their selected term period. If clients decide to keep their policy after the initial term period ends, the policy premiums will increase annually but the death benefit amount will remain guaranteed.

The essentials

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| Issue ages and underwriting classes | Select Preferred, Preferred, Non-Tobacco, Tobacco <ul style="list-style-type: none">• 10-year plan: 18-69• 15-year plan: 18-69 (18-68 for tobacco)• 20-year plan: 18-67 (18-62 for tobacco)• 25-year plan: 18-57 (18-52 for tobacco)• 30-year plan: 18-56 (18-43 for tobacco)• 35-year plan: 18-50 (18-40 for tobacco)• 40-year plan: 18-45 (18-40 for tobacco) |
| Minimum face amount | \$250,001 |
| Face amount bands | Band 1: \$250,001-\$499,999 Band 2: \$500,000-\$999,999 Band 3: \$1,000,000+ |
| Expiry age | Clients may renew their policy to a maximum age of 90. |
| Conversion options | The following conversion options are available: <ul style="list-style-type: none">- Policy years 1-5<ul style="list-style-type: none">• Protective ProClassic II UL NY- All eligible policy years<ul style="list-style-type: none">• Protective Non-Par Whole Life <p><i>Product availability may vary at the time of conversion (for 10-year term: up to eight years to convert; 15-year term to 13 years; and 20, 30, 35 and 40 year terms; up to 18 years.) Conversion option expires at the policy anniversary nearest the insured's 70th birthday. Please confirm product availability in your firm and refer to the Products Available for Conversion Guide for additional information.</i></p> |
| Policy fee | \$65 |

Policy lapses

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| Grace period | If a client is unable to pay their premium on time, the policy will remain in-force (valid) for a grace period of 31 days. However, if the premium payment is not received by the end of the grace period, the policy will lapse. The policy may be reinstated following the grace period but evidence of insurability is required. All overdue payment must be paid with interest from their due dates to the reinstatement date. |
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Additional information on next page.

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Customize your coverage

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| Accidental death benefit rider | <ul style="list-style-type: none"> Provides coverage that pays an additional death benefit, if death results from an accident. Applicants ages 18-60 are eligible for the rider, with coverage and premiums ending at age 65. Additional coverage can range from \$1,000 to \$250,000, not to exceed the face amount of the policy. Coverage expires at age 65. Maximum substandard rating: Table 4 or \$10 flat extra |
| Children's term life insurance rider | <ul style="list-style-type: none"> Provides death benefit protection for all natural, adopted and stepchildren — rather than purchasing individual policies for each child. Available to current children who are 15 days old through 18 years old at issue. Also available for future children starting at 15 days old or those adopted through age 18. After the covered children reach age 25, they can maintain life insurance coverage with an evidence-free conversion to a permanent life insurance policy from Protective Life for up to five times the amount of the Children's Term Life Insurance Rider coverage. Applicants ages 18-64 are eligible for the rider for their children. Coverage expires at the base insured's age of 75. Maximum substandard rating: Table 4 or \$10 flat extra (base insured), Table 2 (child) |
| Income Provider Option Endorsement | <ul style="list-style-type: none"> Allows clients to select a guaranteed monthly or annual income stream for the death benefit payout, of up to 30 years. Initial lump-sum payment is also available to help cover immediate expenses. Initial lump-sum and installment amounts will be adjusted when policy changes are made. Available only at policy issue and at no additional cost. |
| Waiver of premium rider | <ul style="list-style-type: none"> Waives premiums if a client becomes disabled. There is a six-month waiting period before the waiver benefit takes effect. Applicants ages 18-55 (not to exceed issue age of base insured) are eligible for the rider. Coverage expires at age 65. Maximum face amount: \$3,000,000 Maximum substandard rating: Table 4 or \$10 flat extra |

Policy information

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| Annual statement | Clients will be sent a personalized report following each policy anniversary showing the status of premium payments. |
| The policy | The policy form, including all endorsements, will provide information regarding benefits provided, premium payments, charges, determination of values, and other provisions and charges. |

Protective refers to Protective Life Insurance Company (PLICO) located in Omaha, NE and its affiliates, including Protective Life and Annuity Insurance Company (PLAIC) located in Birmingham, AL.

Protective® is a registered trademark of PLICO. The Protective trademarks, logos, and service marks are property of PLICO and are protected by copyright, trademark, and/or other proprietary rights and laws.

Protective Classic Choice term, policy form number TL-21-NY 4-16, is a level death benefit term life insurance policy to age 90, issued by PLAIC. Policy form numbers, product features and availability may vary by state. Consult policies for benefits, riders, limitations and exclusions. Subject to underwriting. Up to a two-year contestable and suicide period. Benefits adjusted for misstatements of age of sex. Premiums increase annually after the initial guaranteed premium period. All payments and guarantees are subject to the claims-paying ability of PLICO.

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Investment and insurance products are:

- Not FDIC insured
- Not insured by any federal government agency
- Not a deposit or other obligation of, or guaranteed by, the bank or any of its affiliates
- Subject to investment risks, including possible loss of the principal amount invested